



"TRUCK EQUIPMENT & BODY CO. OF KY. INC.

March 13, 2012

The Honorable Julius Genachowski, Chairman
Federal Communications Commission
445 12th Street, SW
Washington, DC 20554

Re: Light Squared

Dear Chairman Genachowski:

In the past, I have written to the FCC and other agencies to support the efforts of LightSquared, a company that has promised to provide reliable, good quality, broadband service to many millions of rural Americans by 2015. I write today to give particular praise to LightSquared, which has, during the past few days, provided important communications equipment, including satellite telephones, to Kentucky's first responders and disaster relief workers who have responded to the terrible tornadoes which hit the mountains of Kentucky, leaving death and destruction behind.

This terrible disaster shows how badly Eastern Kentucky needs good, reliable cell phone service. This is not just an issue of economics or business development, it is an issue vital to our public safety sector, including our ambulances, police officers, and firefighters. Each of these groups was called upon to help with tornado relief, and each was aided by LightSquared's equipment. However, their need goes beyond this immediate disaster. They need good communications equipment all the time, and at present, do not have it because of the lack of good, reliable cell phone service and wireless broadband coverage.

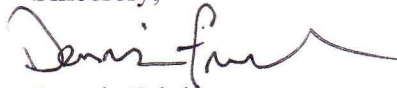
I strongly urge the FCC to help LightSquared find a solution to the problems that caused the FCC to withdraw its permission to go forward. I am not an engineer, but I feel that there is some portion of our airwaves that LightSquared could use, and I cannot imagine a better use for our airwaves, which belong to the public.

As I have told you agency in the past, I am president of Truck Body Equipment and Body Co. of Kentucky, Inc., known as TEBCO, Inc. Our employees travel around Kentucky frequently, and I can attest firsthand to the need for much better cellular telephone service in Kentucky. I understand that providing better broadband service in rural areas has been a goal of the FCC for some time, and LightSquared is the only competitor on the market who is in a position to do anything to advance that goal.

The lack of good broadband service in Eastern Kentucky has doomed the region to isolation and a lack of job opportunities for its people. LightSquared can help in two ways. First and most importantly, its network would allow the people of rural Kentucky to participate fully in our information based economy, which today is largely shut out to them. Secondly, LightSquared proposes to sell its service through a network of independent distributors, who will create jobs and economic opportunities in rural America.

The tornadoes which hit Eastern Kentucky last week were a once in a lifetime occurrence for the people involved, hopefully. However, bad cell phone service and a lack of good wireless broadband service are a daily issue for everyone in the region. I strongly encourage the FCC to do everything in its power to help LightSquared find a way to build its 4G network. The people of Kentucky badly need it.

Sincerely,

A handwritten signature in black ink, appearing to read "Dennis Friel", with a long, sweeping horizontal line extending to the right.

Dennis Friel,
President, TEBCO, Inc.